



Winston H. Hickox
Agency Secretary

Air Resources Board

Alan C. Lloyd, Ph.D.
Chairman

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Gray Davis
Governor

December 19, 2002

To: All Interested Parties

The Air Resources Board (ARB) is inviting all interested fleets to apply for the Fleet Zero Emission Vehicle Incentive (ZEV) Program (Fleet ZIP). This program provides up to \$11,000 per new ZEV purchased or leased by fleets in areas with the worst air quality in California. The Legislature directed the ARB to award these grants through a competitive process. The competitive process gives preference to those fleets that will primarily use the vehicles in communities that suffer from greater exposure to poor air quality, including low-income and minority communities. This memo formally solicits applications from private and public fleets for projects operating within areas not in attainment for California's ozone standard.

The Fleet ZIP has the following four program goals:

- ◆ Provide ZEV incentives for vehicles operated in fleets located in the geographical areas of the State with the poorest air quality;
- ◆ Deploy ZEVs in communities that suffer from greater exposure to poor air quality, including low-income and minority communities;
- ◆ Encourage projects that showcase ZEV technology to communities, or include education on the benefits of ZEV technology, so that all communities, especially low-income and communities of color, can take a more active role in decisions affecting their local air quality; and
- ◆ Promote Full-Function ZEVs or ZEVs with full function characteristics.

The Fleet ZIP will be implemented at the state level by the ARB, in conjunction with Program Partners. Program Partners, listed below, are public agencies working with the ARB Program Manager to assist in the implementation of the program in their jurisdictions. Program Partners should be contacted as you proceed with the application process.

Program Partners

Local Air District	Contact	Email	Phone Number
Bay Area AQMD	Dave Burch	dburch@baaqmd.gov	(415) 749-4641
San Diego County APCD	Chuck Spagnola	Chuck.Spagnola@sdcounty.ca.gov	(858) 650-4674
San Luis Obispo County APCD	Aeron Arlin-Genet	Arlingenet@co.slo.ca.us	(805) 781-5998
South Coast AQMD	Lisa Mirisola	lmirisola@aqmd.gov	(909) 396-2638
Ventura County APCD	Stan Cowen	stan@vcapcd.org	(805) 645-1408
Sacramento Federal Ozone Nonattainment Areas*	Jim Antone	jantone@ysaqmd.org	(530) 757-3653
ARB Program Manager	Lisa Kasper	lkasper@arb.ca.gov	(916) 327-2932

* This includes Sacramento, Yolo, Eastern Solano, El Dorado and Placer (all to the western slopes of the Sierra Nevada range), Sutter (that portion south of Subaco Road)

The energy challenge facing California is real. Every Californian needs to take immediate action to reduce energy consumption. For a list of simple ways you can reduce demand and cut your energy costs, see our Website: <http://www.arb.ca.gov>.

California Environmental Protection Agency

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The ARB Program Manager will screen all applications for completeness and determine eligibility for all complete applications. Eligible applicants will be public agencies, businesses or corporations authorized to conduct business in California, non-profit organizations, estates and trusts. Individuals will not be eligible. All eligible proposals will be evaluated and scored using objective criteria by Program Partners and an ARB Technical Review Committee. Proposals will be categorized as Community Projects, those with 10 or fewer vehicles, or Fleet Projects, those with 11 or more vehicles. The same ranking process will be used to evaluate both types of projects and will allow projects of similar scope to be evaluated comparably.

The ARB will receive applications until 4:00 PM, March 3, 2003. Enclosed is some information describing the program and application process along with application forms and instructions. Please submit all applications to:

Ms. Lisa Kasper
Air Resources Board
Mobile Source Control Division - North
P.O. Box 2815
Sacramento, CA 95812

The Guidelines for Implementing an Expanded Statewide ZEV Incentive Program (ZIP I and ZIP II) and a ZEV Incentive Program for Fleets that Operate in Areas of California with the Poorest Air Quality (Fleet ZIP) can be found at <http://www.arb.ca.gov/msprog/zevprog/fleetzip/fleetzip.htm>. If you would like a hard copy mailed to you, or have any questions pertaining to the application process detailed in the enclosure, please contact Ms. Lisa Kasper, Air Pollution Specialist, Mobile Source Control Division, at (916) 327-2932.

Sincerely,

//s//

Jack Kitowski, Chief
On-Road Controls Branch
Mobile Source Control Division

Enclosures

cc: Lisa Kasper